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THE SUPERIOR OFFERINGS

TURBO ONE NEWS

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SOUTH AFRICA

Garrett®
Incentive Trip

Indonesia Dealers Conference
- Bali, January 2005

Malaysia Dealers Conference
- Bangkok, July 2005

Garrett®
Seminar

Insist On Genuine
- Kuala Lumpur, October 2005

Garrett®

How A Genuine Turbo Is Made?

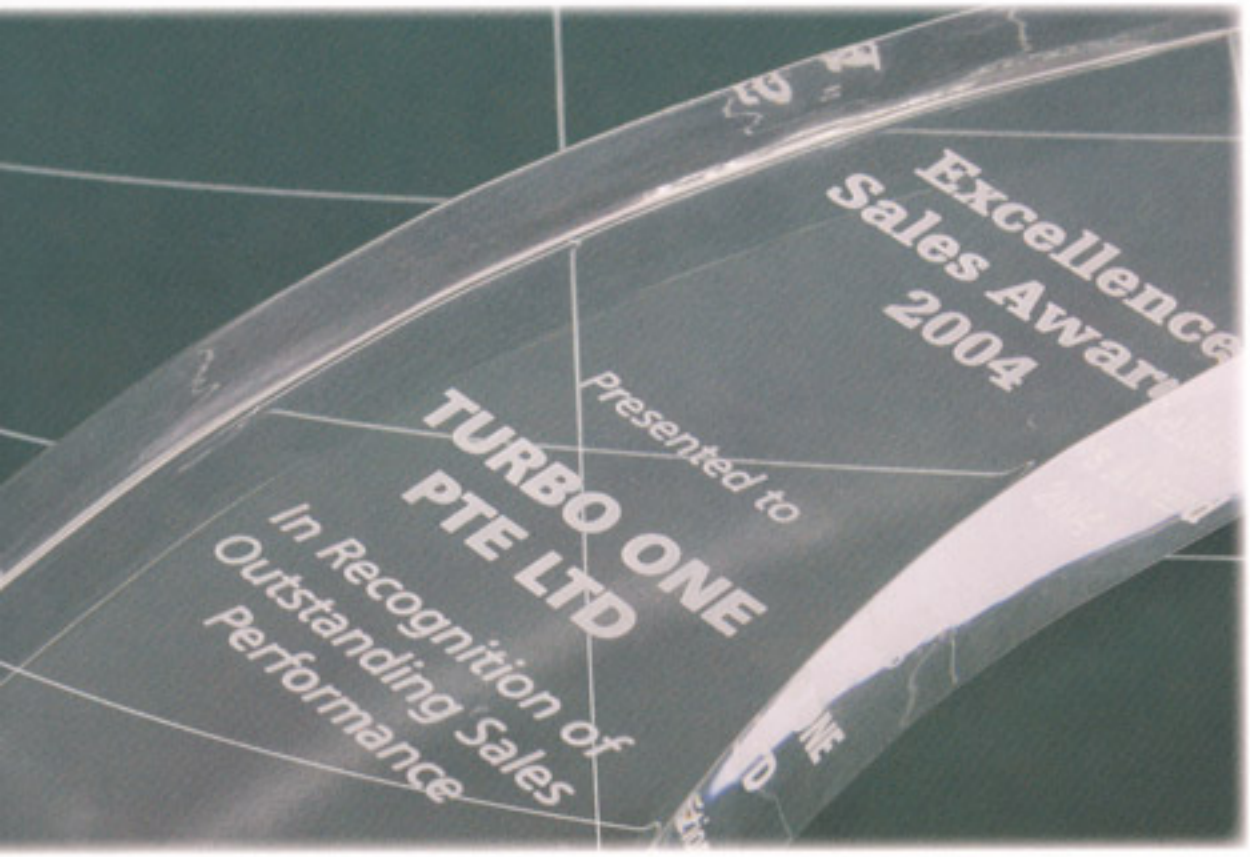
TURBO ONE - TURBOCHARGED DAY 2004 ..... IHI

Turbo One Pte Ltd held our annual TurboCharged Day on 25 September 2004. The guest-of-honour was Mr Tadaaki Tsuna, General Manager of IHI. The day begins with a 1/2 day training by the renown Dale Carnegie trainers. Everyone, including Mr Tsuna, was up and jumping with enthusiasm to the teambuilding games that were planned especially for us. The afternoon was spent on a 3-hour talk by Alexandra Hospital on healthy lifestyle. They emphasized on the importance of exercising regularly, healthy eating and the effects of smoking. To end the day off, Mr Tsuna proudly presented Turbo One with the "Distributor of the Year Award 2004".

Mr Albert Toh and Mr Tadaaki Tsuna.

Turbo One 于 2004 年 9 月 25 日 举 行年度涡轮充电日。当日的贵宾是IHI总经理Tadaaki Tsuna先生。当天,拉开序幕的是为期半天的培训,由世界极负盛名的Dale Carnegie激勵培训员们特别为我们准备了团队合作游戏。他們得到了大家,包括Tsuna先生尽情地投入参与。下午,我们则聆听由亚历山德拉医院主讲的3小时健康生活讲座。他们强调长期运动、吃得健康以及坚持避免吸烟的好處。涡轮充电日结束之前,Tsuna先生颁发2004年度经销商大奖予Turbo One,为充电日划上一个完美的句点。

Colleagues enjoying a motivational talk.



Group photo of Turbo One and Mr Tadaaki Tsuna of IHI.

MR GEOFF WATSON - IAM DIRECTOR, ASIA PACIFIC ..... Garrett®

On 25 January 2005, Turbo One had the opportunity to meet with a very distinguish VIP from Garrett, Mr Geoff Watson – IAM Director for Asia Pacific. Mr Watson was in Turbo One sharing his experiences and knowledge in the competitive turbo business. Mr Watson made a special presentation on how Garrett would be dealing with the imitation turbos surfacing around South East Asia, as it is an important factor related to integrity and the severity if a customer's machine were to break down while using the imitation product.

2005年1月25日,Turbo One很荣幸邀请到Garrett公司的亚太区IAM董事Geoff Watson先生前来与大家分享他在涡轮增压器领域的经验以及对竞争对手的认识。Watson先生做了關於Garrett特别介绍,并与各位分享该公司在东南亚一带出现的仿造涡轮增压器事件的應對策略。他们觉得这是有关公司诚信的一个重要课题,而且如果客户因为使用仿造产品而导致机器发生故障,将会为各方带来严重的后果。

Mr Albert Toh and Mr Geoff Watson.

TURBO ONE - TURBOCHARGED DAY 2005

Garrett®

Turbo One Pte Ltd is appreciative of our guests of honour from Garrett. Our main activity in 2005 includes strong team-building activities, it is a form of bonding to create better interaction between inter-departments and colleagues.

Turbo One 非常感激來自Garrett的貴賓。我們在2005年的主要活動是發揚團隊精神,促進團結合作,使到各部門和每位同事之間都有更緊密的互動關係。

Trainer explaining a point.

Full attention given to the trainers.

Focused on team building.

Mr Albert Toh and Mr Masao Haneishi.

Group photo of Turbo One with Mr Jay Kim and Mr Masao Haneishi of Garrett.

GARRETT INDONESIA DEALERS CONFERENCE - BALI

A total of 30 Platinum Authorised Dealers were invited to the First Garrett Dealers Conference held in Bali, for 3 days and 2 nights in January 2005. Participants stayed at the luxurious Nikko Hotel and were treated to tours around the island. The guests-of-honour were Mr Thomas Choi (SE Asia Sales Manager) and Mr Masao Haneishi (Asia IAM Engineering Manager) of Garrett. Mr Choi gave a seminar on IOG – Insist On Genuine and the legal implications should anyone be found imitating Garrett turbochargers. Mr Haneishi re-emphasised on the importance of using Genuine turbochargers and the consequences should an imitation turbo breaks down.

Mr Thomas emphasising a fact on IOG.

为数30人的白金授权经销商受邀出席于2005年1月于巴厘岛举行的3天2夜第一届Garrett经销商大会。出席者入住豪华的Nikko大饭店,并受邀出席巴厘岛环岛旅游。代表Garrett出席此项盛会的贵宾有 Thomas Choi 先生(东南亚销售经理)与 Masao Haneishi 先生(亚洲 IAM 工程经理)。蔡先生发表了一个关于IOG-坚持原装的研讨会以及仿造Garrett涡轮增压器所必须面对的法律责任。Haneishi先生则强调使用原装涡轮增压器的重要性以及仿造涡轮增压器出现故障而可能引发的后果。

Scenic view at Tanah Lot.

Sculpture at Bedugul.

GARRETT MALAYSIA DEALERS CONFERENCE - BANGKOK

Garrett and Turbo One invited the top 20 dealers to a conference held in Bangkok. Mr Jay Kim and Mr Masao Haneishi of Garrett gave the dealers a seminar on IOG and the benefits of using a genuine turbo. After the seminar, the dealers were treated to a dinner tour along the Chao Phraya River and sightseeing to some of the famous sites in Bangkok.

Garrett和Turbo One誠邀20位頂尖經銷商前往曼谷參加一場會議。來自Garrett的Jay Kim先生和Masao Haneishi先生在座談會上為經銷商們解說IOG和使用正牌渦輪的種種好處。會議結束後,經銷商們也受邀到湄南河畔享用一頓豐富的晚餐,並遊覽曼谷幾個著名的觀光景點。

Thai temple.

Sculpture of Buddha.

Insist On Genuine Seminar - Garrett

Turbo One, jointly with Garrett, organised the first OE and Workshop seminar in Kuala Lumpur. The event was held at the centrally located Boulevard Hotel. The honourable guest speaker, Mr Masao Haneishi, gave the participants a full presentation on the basics and maintenance of turbochargers, as well as the consequential problems of using a non-genuine turbo. Having more than 40 turbo models on display, with crazy sales and an auction being offered, the participants were kept delighted and entertained throughout the entire seminar.

Turbo One和Garrett在吉隆坡聯合主辦首場OE及維修研討會。活動場地選在位於市中心的Boulevard大酒店。當天的演講嘉賓是Masao Haneishi先生,他為到場的聽眾演說渦輪的基本結構和維修,以及倘若使用冒牌渦輪而可能導致的不堪後果等問題。此外會場也展示超過40台渦輪模型,商家之間也趁此機會推出瘋狂特惠和跳樓大拍賣,使得全場嘉賓喜不致勝,滿載而歸。

Warm faces to welcome guests.

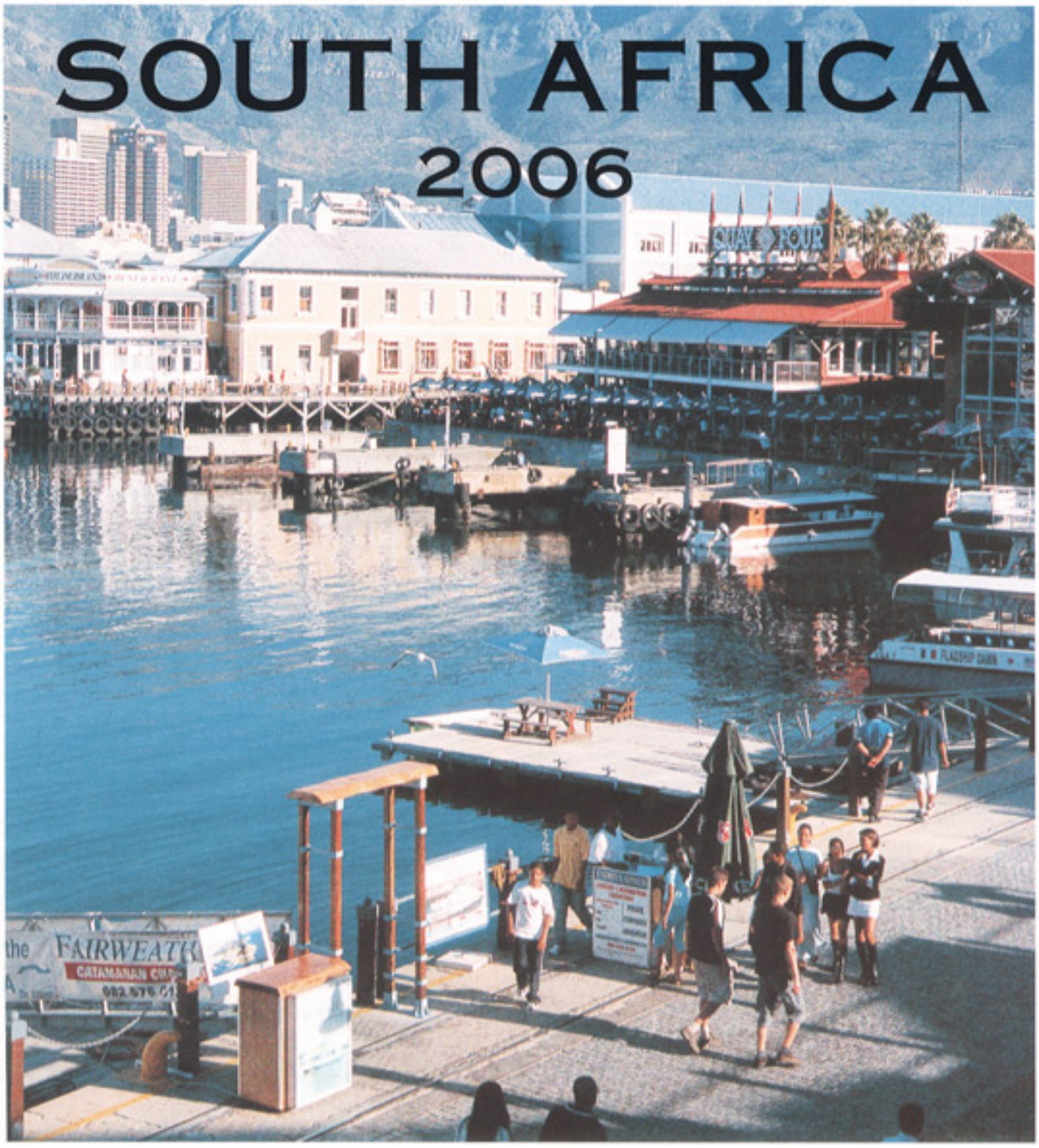
Guests wanting to learn more from Mr Haneishi.

A customer stressing his point.

Mr Haneishi explaining a point.

Mr Haneishi doing a presentation.

SOUTH AFRICA 2006



The handful of Platinum Authorised Dealers are all excited and charged up for the upcoming incentive trip to South Africa. Dealers will be taken on a 10 days 8 nights exclusive tour around Cape Town and Johannesburg, visiting the many National Parks. South Africa is well-known for it's beautiful sceneries and open fields filled with animals roaming freely. It will be a rejuvenating break back to the wild for our dealers, and we promise that it will be an experience to never forget.

白金授权经销商对即将来临的2006年南非旅游奖励深表兴奋与期待。经销商们将有机会参加为期10日8夜的观光团,游览开普敦、约翰内斯堡和多个国家公园。南非以优美的景色和空旷的原野闻名,原野上到处可见动物自由地漫游。这趟非洲之行对我们的经销商来说肯定是一个回归自然、回到原野,重新充电的大好机会,我们允诺将会带给各位一个难忘之旅。

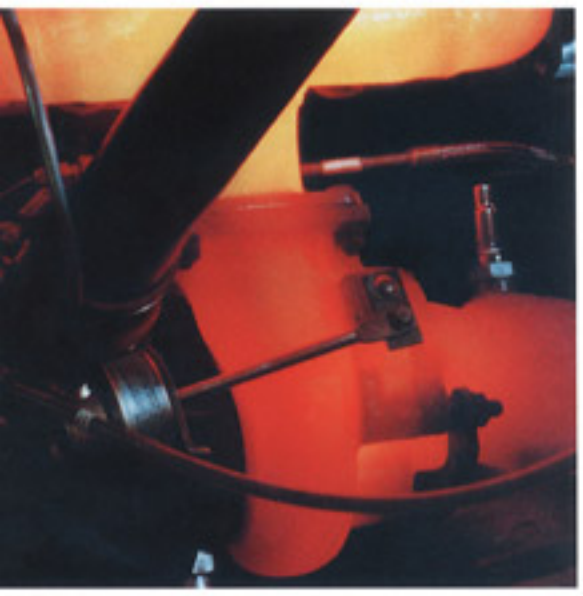
HOW A GENUINE TURBO IS MADE

On-Engine Durability

A 1,000-hour general turbocharger durability test that is run on-engine in one of our engineering laboratories. Some engines die before our turbos do!

Compressor & Turbine Housing Containment

A compressor/turbine wheel is weakened to "hub" burst at a specific speed. No portion of the wheel is allowed to penetrate a "containment shroud" surrounding the turbocharger. A test to ensuresafety.

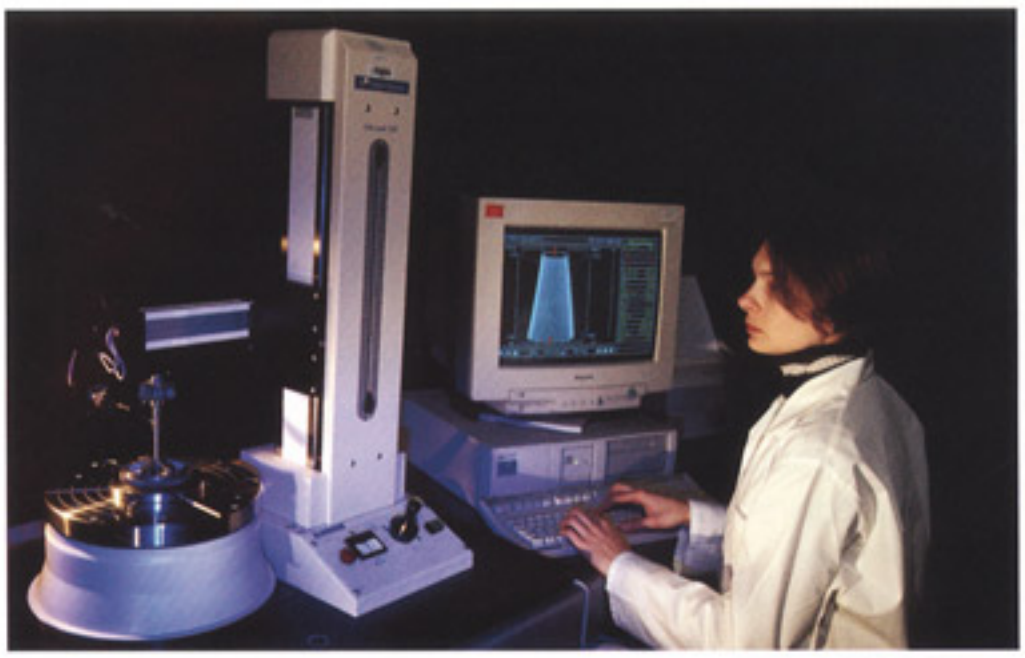


Shaft Motion

The maximum tolerances of the bearing system are tested for rotordynamic stability beyond the maximum turbocharger operating speed. This means no bearing problems and a long turbo life.

Compressor & Turbine Performance

The entire operating range of both the compressor and turbine are mapped on one of our "Performance Gas Stands." These test cells are calibrated to strict standards to assure accuracy and consistency.



Thermal Cycle

A 200-hour endurance test that cycles the turbocharger from low temperature to "glowing red" every 10 minutes. To ensure a long turbo life, no cracking of the turbine housing or distortion of the heat shroud are allowed.

Compressor & Turbine Blade Frequencies

We have strict requirements for compressor and turbine blade natural frequency. This is critical on large trims where the blade must be stiff enough to withstand potentially damaging vibrations.

Thrust Bearing Capacity

A test that stresses the thrust bearing at extreme conditions. This test makes sure your worldclass turbocharger can tolerate the load you put it through.

QUOTE

How To Have A Good Day

Wake up early - don't rush
Breathe slowly and deeply
Exercise
Take a few moments to develop inner strength
Dress well
Eat like a king in the morning
Set clear, realistic goals for the day

Greet everyone with enthusiasm
Smile a lot
Express appreciation for every kind act
Compliment whenever appropriate
Communicate on a feeling level
Listen more - talk less
Beware of giving advice
View you work as a pleasure
Do your best without feeling the compulsion to be the best
Avoid hostile competition
Keep your neck muscles relaxed
See today as a positive learning experience
Plan time for relaxation
Throw away all negative feelings
Don't hang on to hate, grudges or guilt
Review your accomplishments at the day's end

Begin your evening as a new experience
Plan pleasurable events and interactions
Eat like a pauper at night
Express appreciation for your blessings
Lots of love

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While great care has been taken to ensure accuracy in the compilation of this newsletter, the publisher cannot be held responsible for any errors, omission and / or losses incurred.

NEW PRODUCT

Turbo In Stock Now:

1. Nissan	PF6T	14201-NB004
2. Hino	K13C	24100-2920 Upgrade
3. Hitachi	Zaxis800	6WG1T
4. Mitsubishi	Storm/Strada L200	4D56-T
5. Ford	Ranger	WL84/WL85
6. Sumitomo	SH200	6BG1T
7. Sumitomo	SH300/SH350	6HK1T

Authorised Distributor & Service Centre: Garrett® IHI 三菱重工 HOLSET TURBOCHARGERS BorgWarner Turbo Systems